

Find more ways to get paid  
with the right insurance *partner.*



## MEMBERS ADVANTAGE PROGRAM

**What if your insurance partner paid you back? It really is that simple!** When you team up with The Glatfelter Agency (TGA), you'll not only find a partner that offers guidance to help protect what's most important to your business; you'll also find opportunities to reap additional benefits through our Members Advantage Program.

### What is the Members Advantage Program?

Through partnerships with local chambers and associations, the Members Advantage Program allows you to join a pool of other businesses that have the opportunity to receive premium dividends on package, auto and workers' compensation policies. Dividends are based off of the group's collective claim activity and could put money back into your pocket and help increase your bottom line!\*

The program runs on a fiscal year, and since its start in 1996, **the average dividend payout is 8.38% of your eligible premiums.**

### How do I become a member?

In order to become eligible, you must be insured with Penn National Insurance while also being a member of one of the following organizations:

- York County Economic Alliance (YCEA)
- Hanover Chamber of Commerce
- Gettysburg Chamber of Commerce

In addition, you must be doing business with a Penn National agent who is a member of at least one of the above associations. TGA has been a proud representative since the program's inception in 1996 and can help you get paid.

**We're here to see you succeed, so let's work together to take your business to new heights.**

\*Dividends are not guaranteed.

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