

Chamber Connection

Your connection to the greater Hanover business community

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Mission: The Hanover Area Chamber of Commerce delivers value to its members and advances the interests of the business community.

New Benefit Just Announced

Chamber teams up with LMA to offer AVA Assessment

Tools for hiring, motivating and retaining great people are now available through a new partnership with LMA Consulting Group.

The AVA system comprises several behavioral-assessment instruments designed to evaluate individuals, jobs and performance. They may be used individually or together, depending on organizational needs.

Learn more during an interactive program on Wednesday, March 3rd, 8 - 9:30 a.m. at the Hanover Chamber office.

Presenters: Barry Frey, Director of HR Strategies & Dave Wauls, Management Associate, LMA Consulting Group.

The most used instruments in the AVA system are the Managing for Excellence Report and

*Con't pg. 6
New Benefit*

Benefits:

What's the most effective way to select, motivate, and retain your people?

How can you determine which individuals will thrive in your organization and which will disappoint?

For more than 50 years, Activity Vector Analysis (AVA) has given organizations clear and practical answers to those questions. This program will provide an overview of the benefits of using the AVA family of tools for selecting and keeping great people and matching their talents to the position requirements unique to your organization.

AVA is a job-related, comprehensive, dynamic, highly-accurate and easy to administer. It can be used throughout an organization's hierarchy of jobs and throughout an individual employee's career for:

- ✓ Selection
- ✓ Development
- ✓ Motivation
- ✓ Organizational alignment
- ✓ Retention

Verify Your Listing

Check your contact info before it is published

As a Chamber member, your business information appears on the Chamber website and in the new "Discover Hanover" Magazine.

In an effort to publish the most current information, the Chamber will email you in early March for you to verify your membership listing. Those who do not have an email address on file will receive a mailed copy.

Please promptly review, and email or fax corrections by **March 23** to Melissa Speal at mspeal@hanoverchamber.com or 637.9127.

Thank you in advance for helping us publish current contact information about your business.

For more information and/or questions, please contact the Chamber at 637.6130.

Urgent Response!



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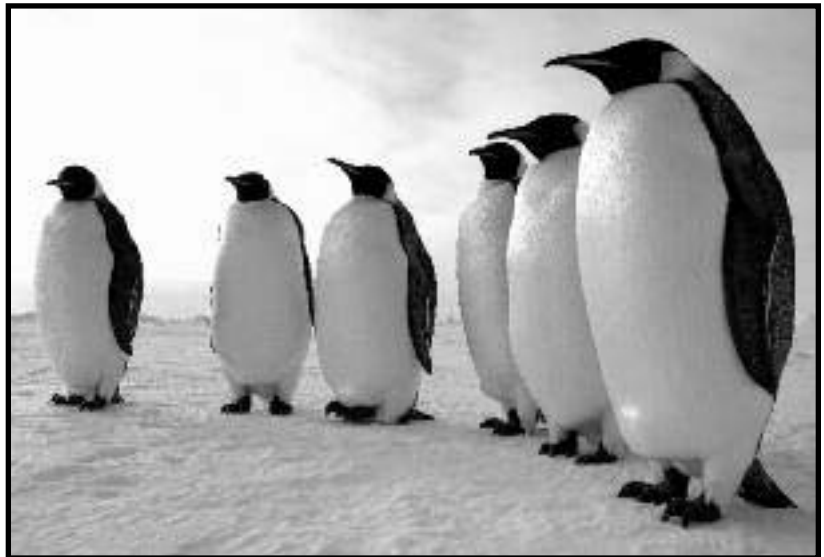
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Chamber Connection is a monthly publication of the Hanover Area Chamber of Commerce. For deadline information, please contact Melissa Speal at mspeal@hanoverchamber.com.

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Hold the Date Fore the Hanover Chamber's Golf Outing

Wednesday, June 22nd
South Hills Golf Course

Presented by: DOCEO

Contributing sponsors:
Hanover Area Chamber Healthcare Plan
Penn National Insurance
The Peak

Cart sponsor: The Glatfelter Agency

Lunch sponsor: Signs Now

\$450/Foursome Package
\$250/Twosome Package
\$150/Hole Sponsor
\$90/Individual

Contact the Hanover Chamber for package details!

MAP Program Meets Members' Needs

The Membership Advantage Program (MAP) offers the opportunity to receive dividends on your property, general liability, automobile and workers' compensation coverages. The MAP program is unique because dividends are not traditionally available on these lines of coverage.

What is the advantage?

1. Large group buying power
2. Dividends available on all eligible lines of coverage
3. Competitive Pricing
4. Availability of reduced loss cost multipliers, decreasing up-front workers' compensation premiums

5. Coverage from a large regional insurance carrier
6. Available through agents representing Penn National Insurance

Who is eligible?

Exclusively for members of the Hanover Area Chamber of Commerce.

Penn National Insurance underwriting must be met.

For more information and a list of agents, please contact the Hanover Chamber at 637-6130 or office@hanoverchamber.com.



Does Your Business Insurance **EARN** Dividends?

Ours does. Our business insurance group program through Penn National Insurance is one of the many benefits of Chamber membership. We've returned more than \$5.1 million in dividends to our member policyholders over the last 13 years. To find out more, contact Melissa Speal at the Chamber, 717-637-6130, or Susan Stropparo at Glatfelter, 717-852-8000.



Legislative Updates

presented by:



The Hanover Chamber and Hanover Hospital proudly present Legislative Updates.

This new service tracks legislation that may impact your business. To remain informed, simply click the image above on the Hanover Chamber's home page at www.hanoverchamber.com.

If you are interested in tracking additional bills, please contact the Chamber so we can add the information to our website.

Main Street Hanover Night with the York Revolution



Sunday, August 7th, 5 p.m.

York Revolution vs. Somerset Patriots

Discount tickets for Hanover Chamber members \$5 (regular ticket price is \$11).

For all new York Revolution clients that book an event at Sovereign Stadium, the York Revolution

will donate 50% of the total cost of the event to benefit Main Street Hanover.

For more information, please contact Lindsay Kirk, York Revolution, at 801-4488. *More details to follow!*

Enjoy the best in savings for any business with Sam's Club Plus.

Hanover Chamber members receive a \$25 Sam's Club Gift Card when signing up for or renewing a Plus Membership.



As a Business Plus Member, you'll enjoy a year of amazing savings, as well as eValuesSM, early shopping hours, earn more rewards, more pharmacy savings and additional benefits. Contact Sam's Club for details 1.800.881.9180 or visit www.SamsClub.com.

Business Briefs

Kashner Joins ACNB Bank



John Kashner has joined **ACNB Bank** in the position of Vice President & Senior Commercial Loan Officer. He serves commercial customers by providing

commercial loans, deposit and other banking services to assist in the operation and growth of the customer's business. He works out of the Bank's Hanover Loan Office, located at 100 W. Eisenhower Dr., and serves the Hanover and York areas.

Kashner has extensive banking experience, with over 30 years of lending experience in the Hanover/York area. He attended Marshall University and York College, majoring in business management. To further his banking knowledge, Kashner has completed several American Institute of Banking (AIB) courses.

Fiducial Business Centers Welcomes Shybunko



Donna Shybunko recently joined Fiducial Business Centers, Inc. as a Business Dev. Specialist. Shybunko is charged with marketing and developing a new client base in the

Hanover and Hampstead, MD areas. She has an extensive sales and marketing background, including Bristol Myers Squibb, American Red Cross, Wide Open MRI and Lorien Health Services

Fiducial offers a "one stop" shop for back office services, such as bookkeeping, payroll, tax planning and preparation, as well as business consulting services.

Schaedler Yesco Announces Management Appointments

Schaedler Yesco Distribution, Inc. (SYD), recently announced the appointment of **Cliff Hoff** as Manager of their Inventory Management Solutions Team. His responsibilities include

business development and implementation of inventory management for onsite facility programs and jobsite projects. Hoff has been with the SYD for 25 years and brings a versatile customer service background to his new position.

Farrah Mittel was recently appointed as Marketing Manager. Her responsibilities include creating SYD's marketing strategy through market analysis, sales, advertising, and promotion.

SYD offers a full line of inventory, service and training solutions in the Pennsylvania market. They are a leading electrical, lighting, datacomm, and industrial supplies distributor and has provided service to Central PA since 1924.

YCCVB Welcomes New PR Coordinator



The **York County Convention & Visitors Bureau (YCCVB)** is pleased to announce **Zach Chizar** as the new Public Relations Coordinator. This

Penn-Mar Expands at Hanover Location

Construction is underway at Penn-Mar Castings' manufacturing complex on Broadway. In an effort to become more competitive in the world market, an additional 30,000 square feet of space will be added over the next few years. Currently, the project is in the second of a five phase plan. Work began on the expansion in 2007.

The additional space will allow for more efficient flow through the plant, says Tracy Siegle, Sales Manager. In addition to additional footage, new equipment will increase the product size from 100-2,500 pounds, to 3,000 plus for one casting. Penn-Mar is a privately owned gray and ductile iron foundry, providing castings to

a wide variety of industries. The foundry has been located at 500 Broadway for over 100 years, and the company has been under current ownership for the past 20 years.

For more information visit www.pennmarcastings.com.



position is directly responsible for promoting its 260 members and developing, implementing and tracking effective public relations campaigns for the YCCVB, a vital part to the bureau's vision of positively impacting economic development in York County through the promotion of all forms of visitation.

Chizar is currently working towards a MS in Communication Studies from Shippensburg University. He also possesses prior tourism experience as a public relations and social media intern, and has spent time in the banking and amusement park industries.

Smith Elliott Kearns & Co., LLC Announces Promotions



The Members of **Smith Elliott Kearns & Company, LLC**, Certified Public Accountants and Consultants are pleased to announce

Nathaniel Fissel, CPA and **Jessica Strausbaugh, CPA** were recently promoted to Manager, and **MaryBeth Hockenberry, MBA** was promoted to Senior Associate.

Nathaniel Fissel, CPA joined the firm in 2004 after graduating cum laude from Mount St. Mary's University. Fissel specializes in the preparation of corporate, partnership, and personal income tax returns as well as multi-state taxation, tax planning, and business consulting. Fissel is currently pursuing a Masters of Science in Taxation (MST) from the University of Baltimore. Fissel is based in the Hanover office, but is an active tax resource for staff members and the community in all four SEK&Co office locations.



Jessica Strausbaugh, CPA joined SEK&Co's Hanover location in 2003 after graduating cum laude from York College of Pennsylvania. Strausbaugh

specializes in accounting and auditing services for employee benefit plans, nonprofit organizations, and local government entities. She also provides consulting on accounting and auditing issues, including assisting clients with enhancing their internal procedures and increasing their efficiency. In addition, Strausbaugh assists nonprofit organizations with Form 990 preparation.



MaryBeth Hockenberry, MBA was promoted from Staff Associate to Senior Associate. **Hockenberry** earned a MBA from Frostburg State University. She joined

SEK&Co's Hanover office in 2009 and specializes in assisting clients with payroll reporting; multi-state tax issues; business and individual tax consulting, planning and preparation; and financial reporting services.

ParenteBeard LLC Announces Promotion



ParenteBeard is pleased to announce that **G. Scott Myers, CPA** has been promoted to Senior Manager in the firm's Tax Services practice. He is graduate of Lebanon Valley

College, where he earned a Bachelor of Science in Accounting. Myers joined the firm in 2007.

Stronghold Floors Focuses on Flooring



Stronghold Floors recently announced that they have officially launched their new company, focused on enhancing and protecting residential and commercial concrete

flooring. Although today marks the beginning of the new company, the firm has actually been serving customers in the region since 2004, operating under the former franchise name PremierGarage of Central PA.

“With over seven years of experience in coating and polishing various concrete floors, it's business as usual,” says owner Mike Mincemoyer. While many companies are expanding their product offerings in the new economy, Stronghold Floors has decided to focus on flooring and leave cabinetry and organizational systems to others.

“We've been developing a few strategic partnerships with local businesses. These

partnerships allow us to provide a broader related range of products to our customers than ever before, enhancing their overall experience,” added Mincemoyer.

Now that the company is focused only on concrete flooring, they are offering a broader line of coatings and polishing options, and this will dramatically affect their commercial capabilities. Mincemoyer notes, “As business owners are now constantly looking for ways to save money, our commercial flooring solutions offer an excellent alternative to very expensive materials like terrazzo, marble, and granite - without having to sacrifice durability.”

Based in Mechanicsburg, Stronghold Floors is interested in integrating into the landscape of successful small businesses in the area. “It was difficult to integrate into the local business community being part of a national franchise network. Now that we are independent, we are making excellent connections with local government, industry groups and trade schools. It's our

goal to help keep PA-earned revenues within our local communities,” explained Mincemoyer.

For more information, please visit www.strongholdfloors.com; email info@strongholdfloors.com or call 1-888-577-0452.

You can also see them at the Pennsylvania Home Show March 5 - 13 at the State Farm Show Complex in Harrisburg.

New Benefit

Con't from front page

the Job Activity Rating, which complement each other to provide an overall picture of an employee's behavioral suitability for a position.

What is the Partnership?

For years the AVA was available only to large organizations who subscribed to the online system and committed to having at least one trained and certified AVA Analyst of their staff. LMA's Joint Marketing Partnership allows smaller organizations to use the AVA and have access to their team of AVA Analysts through their affiliation with the Hanover Area Chamber of Commerce.

About LMA Consulting Group

Since 1982, LMA Consulting Group has helped businesses in all industry sectors with a wide range of strategic and operational issues. Their experienced, interdisciplinary team includes organizational psychologists, human resource executives and other seasoned business professionals. They are experts in human and organizational behavior and put that knowledge to work for the organizations they serve. Recognizing that sustainable change requires alignment of all organizational elements, they use systemic principles as they work with their clients to create individual, team and organizational change.

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March is Red Cross Month - Help Them Help Others

March is Red Cross month, a time to celebrate the enduring spirit of the American Red Cross (ARC) - channeled through an extended family of volunteers, donors, community partners, and employees who help to fulfill the humanitarian mission of the Greater Hanover Chapter.



Area Family Center, and offers financial support through our Emergency Family Assistance Fund. In addition, the Hanover Chapter collects lifesaving blood to meet the growing need for blood products in the community.



Bob Wright donates blood during Membership Mixer last year.

During this month, ARC will celebrate 94 years of keeping our community safe and helping families in times of crisis. Volunteers from the Hanover Chapter are readily available 24/7 to serve victims of house and apartment fires, reach out to members of the military and their families, and teach life-saving skills through first aid and CPR training.

The Hanover Red Cross also helps fight hunger in our community through its Food Pantry Program, provides case management services through the Hanover

This year the American Red Cross is asking friends and neighbors to join them in providing help and hope to people in need by giving of your time, talents, or treasure. When the community joins the Red Cross by volunteering, donating blood, taking a course, or making a

contribution, they enable ARC to continue their work, both here at home, and around the world.

Thank you for helping ARC to celebrate March as Red Cross Month. They are proud to be your local American Red Cross.

The Perfect Family Evening

Friday, April 1st
7:00 p.m.
2011

The Exchange Club of Hanover
Working to Build Stronger Families

When the weather outside is frightful, listen to Operation Snow Watch on The Peak & WHVR to learn if Hanover Chamber event is delayed or canceled.

Puzzled over your healthcare cost?

Featuring HealthAmerica

- Premium discounts
- Available for Chamber Members

The Hanover Area Chamber Healthcare Plan is provided by Stoudt Advisors. We represent all carriers for all types of employee benefits.

We also provide:

- HR Consulting
- Wellness Consulting

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Thyme of Year to Beautify Center Square Main Street Hanover organizing Downtown Beautification Fund

Main Street Hanover is pleased to announce that it is organizing this year's Downtown Beautification Fund. Spring is just weeks away and we are looking forward to beautifying Hanover's downtown with professional planters and hanging baskets. You can help make Downtown Hanover more beautiful and inviting by purchasing a \$50 hanging basket, \$300 planter, \$500 for two planters



and/or by making a general donation.

Please note that all baskets and planters will be located in Center Square.

Your investment also includes maintenance, so flowers will look beautiful throughout the season.

If you would like to learn more about the work of Main Street Hanover, visit www.hanoverchamber.com or contact the Hanover Chamber office.

To make your purchase, please see pg. 11.

59th Annual Builders' Home & Garden Show

Sponsored by: *The Exchange Club of Hanover*

Wed - Fri 5 - 9 pm; Sat 9 am - 6 pm



401 Moulstown Rd.
Nationwide Center - past
Hillside Medial Center on right

Admission: \$5 (*Children under 16 free when accompanied by an adult*)

Show benefits the Exchange Club of Hanover's scholarship fund, community service projects and efforts to prevent child abuse.

For more info, contact George Hubbard at 451-1389 or visit www.hanoverexchangeclub.com.

Area's Best & Brightest to be Recognized



The Hanover Chamber, in conjunction with Hanover, South Western, Delone Catholic and New Oxford high schools, will recognize approximately 160 National Honor Society students at the Best & Brightest Ceremony.

Last year's Ceremony hosted by Delone Catholic.

This year's event will be held on Sunday, May 1, 7 p.m. at South Western High School.

Each student will be presented with a personalized gift. Businesses have the opportunity to sponsor this event at \$30 per student, and will be recognized in promotional materials related to program, including press releases and Chamber's newsletter.

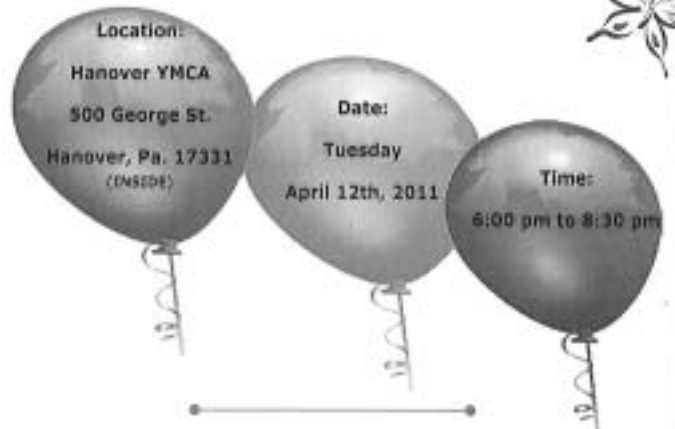
For more information and to support this event, please see pg. 11 or contact the Chamber office.



SPRING INTO THE KNOW!

JOIN US FOR A FAMILY NIGHT LOADED WITH
FREE FOOD AND FUN ACTIVITIES!

*Prize drawings held throughout the evening



Family Community Awareness Fair

Educate yourself about substance abuse and the impact it has on all of us.

Family Community Substance Abuse Awareness Fair

Presented by the Community Drug Task Force & The Awareness Group of Hanover

For more information contact: Pat Loss 717-965-2482



Professional Development Opportunities Announced

The Hanover Chamber has teamed up with area professionals to provide you with an array of workshops to save time, increase productivity and decrease inefficiencies. Please register ASAP by completing and returning the form on pg. 11.

- March 2**
Breaking Out of Your Comfort Zone for Prospecting in Today's Economy
 9 a.m. - 4 p.m. (Lunch included)
Facilitator: Tony Lardarello, Centrello
 \$134.95/member; \$149.95/non-member
- This workshop has been specifically designed for those people looking to become better at finding new business through hunting, prospecting, and lead generation methods in their market place. Each attendee will go through a self-awareness component and reformulate new belief systems by developing a specific goal, a customized prospecting plan, daily affirmations and journaling.
- March 3**
Tools For Hiring, Motivating & Retaining Great People, 8 - 9 a.m.
Hosted by: Barry Frey, Dir. of HR Strategies, & David Wauls, Senior Consultant, LMA Consulting Group
Complimentary (continental breakfast)
- See front page article for details.
- March 11**
Communication Styles at Work
 9 a.m. - 12 p.m.
Facilitator: David Wauls, CCE, Senior Consultant, LMA Consulting Group
 *\$50/member; \$75/non-member
- Communication is a major key to success within an organization. We all know that there are different styles of communication and that we need to understand our style, along with our co-workers style, in order to increase our effectiveness as a team. Learn how adjust to work better together.
- March 31**
Change is Inevitable - Learn How to Manage It!, 9 a.m. - 12 p.m.
Facilitator: David Wauls, CCE, Senior Consultant, LMA Consulting Group
 *\$50/member; \$75/non-member
- Participants will discover:**
- How to succeed through change
 - Develop a strategy for involving employees in the change process
 - Establish a process implementation plan
 - Manage performance through change
- April 12**
Performance Accountability/ Management, 9 a.m. - 12 p.m.
Facilitator: David Wauls, CCE, Senior Consultant, LMA Consulting Group
 *\$50/member; \$75/non-member
- Who should attend:** Individuals who manage employees, crew leaders that hold people accountable, but may not have disciplinary responsibilities, and anyone who wants to learn how to hold people accountable for job performance.
- Participants will learn:**
- How to confront unacceptable performance levels
 - Setting and communicating standards for expected performance
 - Coaching for accountability and performance improvement
 - Creating action plans and implementing follow-up steps
 - Taking disciplinary action and preparing documentation
- April 26**
Effective Leadership in Not for Profit Organizations, 9 a.m. - 12 p.m.
Facilitator: David Wauls, CCE, Senior Consultant, LMA Consulting Group
 *\$30/member; \$40/non-member
- Not-for-profit organizations depend upon the leadership of volunteers. These volunteers must be educated on how to function within a not-for-profit atmosphere.
- Participants will learn:**
- Leadership credibility
 - Critical leadership practices
 - Considerations for not-for-profit organizations
 - Board of Directors self-assessment
 - Ten practices of great boards
- This highly interactive program will give the participants insight into not-for-profit organizations, while letting others share their expertise and experiences.
- May 11**
Social Media 101, 8 - 9 a.m.
Facilitator: Kim Goff, Goff Website Consultants
 \$25/member; \$35/non-member
- If the concept of creating a “social media” profile for your business makes your head spin, don't fear, you are not alone! Coming up with an effective way to incorporate social media into your organization's success can be overwhelming. This workshop teaches you the basics of social media and how to get started.
- Participants will learn:**
- Why the time is now for social media in the business world
 - Concepts, technology and tools that drive social media
 - Free tools to help with monitoring social media efforts
 - Free tools to help you easily maintain multiple social media profiles
 - Statistics and case studies of businesses social media successes
 - Best advertising tools for social media profiles
- May 25**
Social Media 102, 8 - 9 a.m.
Facilitator: Kim Goff, Goff Website Consultants
 \$25/member; \$35/non-member
- Have the basic concepts of social media? Are you ready to take your business to an advanced level of social media? Now that you have used social media to increase your on-line presence, now you can learn how to use social media to increase your company's “bottom line.” This workshop explains and discusses how businesses can enhance their social media profiles to see an increase in profit.
- Participants will learn:**
- How to increase your fans/followers
 - Free social media marketing and monitoring tools
 - Case studies of corporations who have seen a ROI on their social media efforts
 - Best tools to use to advertise social media on your website
 - Social media optimization

NOTES: *\$10 discount when registering for two or more sessions with Dave Wauls.

All workshops will be held at the Hanover Chamber office. Light refreshments will be provided. Cancellations made within 48 hours are non-refundable.

Eye-Opener Breakfast

Wednesday, March 16, 7:30 a.m.

Dutch Country Restaurant
Upstairs Banquet Room
946 Baltimore St. | Hanover



Presenter: Kathy Kiernan, Senior VP, APPI Energy

APPI Energy provides businesses with education, access to many competitive suppliers with many different supply contract options, and unbiased recommendations. APPI Energy provides what your business needs to make an informed “choice” in the dynamic PA electricity market.

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Members Benefit from Networking Opportunities

Membership Mixer

Members had a blast networking and playing “Minute to Win It” inspired games at the January Mixer hosted by Cross Keys Village - Brethren Home Community.

Upcoming Mixers

Wednesday, March 9, 11:30 a.m. - 1:30 p.m.
Greater Hanover Red Cross, 529 Carlisle St., Hanover

Wednesday, April 27, 4:30 - 6 p.m.
DOCEO, 600 Carlisle St., Hanover



Intro to Manufacturing Students Recognized at January Breakfast



Congratulations to the 16 South Western and Hanover High students that completed the Introduction to Manufacturing (ITM) program. The January Eye-Opener Breakfast focused on the importance of the ITM for students and local businesses.

L. to r.: Back row: Dr. Chris Esgar, Cody Shoemaker, Corey Grim, Lance Altland, Matt Goldman, Tyler Kraft, Brendan Lawson, Anthony Biondino, Cameron Throckmorton, Casey Froehlich and Trevor Schlimm. Front row: Billy Shirley, Corey Byers, Bryan Burkentine, Aaron Bosley, Bryce Burkentine and Cliff Lample.

Be Connected

Please complete form and return with payment to the Hanover Area Chamber of Commerce, 146 Carlisle St., Hanover, PA 17331. You can also register by calling 637.6130, F: 637.9127 or E: office@hanoverchamber.com.

Events

| | | RSVP | Investment |
|---|------------------|-------------|---|
| <input type="checkbox"/> Beautification Fund - general donations or flower purchases welcome | Notes: _____ | ASAP | \$50/basket; \$300/planter, _____ \$500 for two planters |
| <input type="checkbox"/> Best & Brightest - general donations or \$30/student welcome | Notes: _____ | ASAP | _____ Donation |
| <input type="checkbox"/> March 2 Breaking Out of Your Comfort Zone ... in Today's Economy | Attendees: _____ | ASAP | _____ \$134.95/m; \$149.95/n-m |
| <input type="checkbox"/> March 3 Tools For Hiring, Motivating & Retaining Great People <i>New Benefit!</i> | Attendees: _____ | ASAP | _____ complimentary |
| <input type="checkbox"/> March 9 Membership Mixer, 11:30 a.m. - 1:30 p.m., Hanover Red Cross | Attendees: _____ | 03/04 | _____ complimentary |
| <input type="checkbox"/> March 11 Communication Styles at Work | Attendees: _____ | 03/04 | _____ \$50/m; \$75/n-m * \$40 discounted |
| <input type="checkbox"/> March 16 Eye-Opener Breakfast, 7:30 a.m., Dutch Country Restaurant | Attendees: _____ | 03/11 | _____ \$11/m; \$15/n-m |
| <input type="checkbox"/> March 31 Change is Inevitable - Learn How to Manage It! | Attendees: _____ | 03/24 | _____ \$50/m; \$75/n-m * \$40 discounted |
| <input type="checkbox"/> April 12 Performance Accountability/Management | Attendees: _____ | 04/5 | _____ \$50/m; \$75/n-m * \$40 discounted |
| <input type="checkbox"/> April 20 Eye-Opener Breakfast, 7:30 a.m., Delone Catholic High School | Attendees: _____ | 04/15 | _____ \$11/m; \$15/n-m |
| <input type="checkbox"/> April 26 Effective Leadership in Not for Profit Organizations | Attendees: _____ | 04/19 | _____ \$50/m; \$75/n-m * \$40 discounted |
| <input type="checkbox"/> April 27 Membership Mixer, 4:30 - 6 p.m., DOCEO | Attendees: _____ | 04/22 | _____ Complimentary |
| <input type="checkbox"/> May 11 Social Media 101 | Attendees: _____ | 05/11 | _____ \$25/m; \$35/n-m |
| <input type="checkbox"/> May 18 Eye-Opener Breakfast, 7:30 a.m., Location TBA | Attendees: _____ | 05/13 | _____ \$11/m; \$15/n-m |
| <input type="checkbox"/> May 25 Social Media 102 | Attendees: _____ | 05/18 | _____ \$25/m; \$35/n-m |

Business: _____ Email: _____ **Total**

Please indicate payment preference. Check enclosed Please charge my credit card

Card No.: _____ Visa Mastercard Expiration: _____
(circle one)

(Signature) _____ (Date) _____



Advanced registration is greatly appreciated. Cancellations made within 48 hours of the event are nonrefundable.



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OF COMMERCE

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