



Chamber Connection

Your connection to the greater Hanover business community.

New Leadership Hanover Program to Launch

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Mission: The Hanover Area Chamber of Commerce delivers value to its members and advances the interests of the business community.

Workforce Efforts Result in New & Enhanced Programs Curriculum is a win-win for businesses and high school students

Workforce development partnerships have proved to be invaluable to businesses, students and education. In addition to its popular Introduction to Manufacturing (ITM) program, the Chamber's Workforce Committee has successfully organized and launched various other school-to-work programs, all of which are the result of strategic partnerships.

I've learned more about the real world in ITM than I have my four years of high school." - *Jake, student*

The **Workplace and Career Readiness Camp** is a summer program designed to expose incoming sophomores to career options - high-demand and non-traditional - within local Hanover businesses and industries.

ITM is an 18-week program designed to educate high school seniors about the

manufacturing environment, potential career paths in manufacturing, and local career opportunities within the Hanover marketplace. ITM also provides students with the opportunity to earn 1 – 3 college credits in engineering at HACC.

"When businesses and education truly work together, not only do the students benefit, but the community benefits," said Dr. Barb Rupp, Superintendent, South Western School District. She adds, "Future Hanover area citizens become knowledgeable about the opportunities in the area and remain to be a member of the local workforce."

The Chamber will feature its workforce development programs at its January 18th Eye-Opener Breakfast, located at Bay City Restaurant, 110 Eisenhower Dr., Hanover. The program will begin at 7:30 a.m.

Introduction to Healthcare provides high school students the opportunity to earn college credits and nursing assistant certification. The 104-hour course is set forth by the profession of nursing and regulated by the state.

The **Ethical Decision Making in the Workplace and Society Symposium** is an all-day class that focuses on character building and doing the right thing. Students are placed with a business/community representative who serves as their table leader.



Russ McMaster, plant manager, Ox Paper Tube, shows ITM students the different diameters in tubes.

In addition to class instruction, students visit area manufacturers. Industry representatives provide students with an introduction to their business, a plant tour and information about operations and administration.

Con't pg. 9
Workforce



HANOVER AREA CHAMBER OF COMMERCE

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Chamber Connection is a monthly publication of the Hanover Area Chamber of Commerce. For deadline information, please contact Melissa Speal at mspeal@hanoverchamber.com.

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DOCEO PRINTING is the sister company of DOCEO OFFICE SOLUTIONS, a company that was recently named one of Central Penn Business Journal's "Top 50 Fastest Growing Companies 2011."

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Leadership Hanover Program to Kick-Off Fall 2012

Are you a leader new to the Hanover area? Are you looking for ways to better position yourself within the marketplace? Are you looking to get ahead? Then look no further.



Leadership Hanover is a unique leadership program focused on discovering and developing the leader within yourself. The program is designed to help make you more successful by better knowing the Hanover area, networking with key business men and women throughout the community, and establishing strong relationships with other participants.

Meeting one day a month for six months, the program focuses on key components of the community, including: Education Day, Economic Development Day, Health and Wellness Day, Local Government Day and State Government Day.

In addition to broadening your horizons, Leadership Hanover has been approved for three continuing education credits through HACC - Central Pennsylvania's Community College.

Leadership Hanover will begin in October with an Orientation Day. Class size is limited. If you are interested in learning more, please contact Sarah Neiman at 637-6130 or at neiman@hanoverchamber.com.

Don't Leave Your Business Out in the Cold Last Chance to Secure Your 2012 Discover Hanover Ad

How many are printed?
15,000 annually

When does the magazine debut?
May 2012



Where are the magazines distributed?


- NEW!** York County Convention & Visitors Bureau 50+ welcome racks
- Chamber office
- 50+ Advertisers
- Lodging
- Retailers
- Online
- Municipalities
- Realtors
- Library
- Events


How can I reserve my ad space?

Contact Melissa Speal, Marketing/PR Director at 637.6130 or mspeal@hanoverchamber.com.

**Ad sales close January 12, 2012
Artwork due February 1, 2012**


Please note: Each member will receive a complimentary listing in the Business Directory portion of the magazine. Member Verification Forms will be sent early March.







Does Your Business Insurance **EARN** Dividends?

Ours does. Our business insurance group program through Penn National Insurance is one of the many benefits of Chamber membership. We've returned almost \$7 million in dividends to our member policyholders over the last 14 years. To find out more, contact Melissa Speal at the Chamber, 717-637-6130, or Susan Stropparo at Glatfelter, 717-852-8000.







Business Briefs

Cross Keys Village Announces Administrator Appointments

Cross Keys Village – The Brethren Home Community has announced the appointments of several senior administrators.



Eve Bannan has been named Campus Inn Manager. Her appointment brings a broad range of experience in the hospitality field to Cross Keys and to efforts to strengthen dining services at Harmony Ridge.



Tammy Herman has been named Director of Home Care and Village Services, with responsibility for developing and growing new programs for villagers. A 20-year

Cross Keys team member, Herman is former Health Care Administrator and had been serving as Director of Project Development.



Kelly Mitchell has been named Human Resources Manager. She formerly spent 10 years with Pella Corporation in Gettysburg.



Kristina Trostle has been named Neighborhood Coordinator for the New Hope and Honey Brook neighborhoods in the Health Care Center. Trostle has a bachelor's degree

in long-term care administration and a

master's in gerontology, and she holds a Nursing Home Administrator's license. She has worked in activities, wellness, consulting and as an assistant administrator.



George Turner has been named Residential Living Administrator, the "point person" for most independent residential living matters. Turner initially came to

Cross Keys as a Wellness Team member and had most recently been serving as Neighborhood Coordinator for the New Hope (rehab/subacute) and Honey Brook neighborhoods in the Health Care Center.



Gary Williams has been named Director of Accounting Services. He brings to the Cross Keys team an extensive history of service with non-profit organizations in

south central Pennsylvania, having held the positions of Financial Manager, Controller and Chief Financial Officer.

Pittman, PA-C, Joins Local Medical Practice



The **Hanover Medical Group Family Medicine – Littlestown** practice announces the addition of **Amanda Pittman, PA-C**, a certified Physician Assistant, to the staff.

Pittman earned her Master of Medical Science-Physician Assistant Studies Degree at Arcadia University in Glenside, PA. Board certified by the National Commission on Certification of Physician Assistants, Inc., Pittman is a Fellow Member of the American Academy of Physician Assistants. Before coming to the Hanover area, she was employed as an

Emergency Room Physician Assistant.

Pittman has worked at the Hanover Medical Group Express Care centers in South Hanover and Spring Grove since May of 2011.

Hanover Medical Group Family Medicine is located in the Littlestown Professional Center, 300 W. King St., Littlestown. New patients are welcome. To schedule an appointment, please call 359-9214.

Columbia Cottage President to Serve on PA Council on Aging



Columbia Cottage President Orla Nugent has been personally appointed

by Governor Tom Corbett to serve on the Pennsylvania Council on Aging in Harrisburg. Mandated by Title III of the Older Americans Act at the federal level, the Council's primary purpose is to act as a volunteer advisory body to the PA Department of Aging on how best to meet the needs of seniors through community based long-term care alternatives.

Confirmed by the Senate, and having taken her oath, Nugent's appointment will allow her the opportunity to bring suggestions/ issues/concerns to the Administration and key officials in the Department of Aging.

Nugent will also continue in her role for Pennsylvania Assisted Living Association serving her 3rd year as president.

New Members

Non-Profit Organizations

Corie Hann
Friends of Amazing Kids (FOAK)
 P. O. Box 643
 Hanover, PA 17331
 479-0069

Beverages - Retail

Joyce Walker Lamidi
Organogold
 11 Pontiac Pl.
 Hanover, PA 17331
 465-1727

Ribbon Cutting Ceremonies Celebrate Openings at Gateway Hanover



AT & T

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633-1367 att.com

AT&T is bringing it all together for our customers, from revolutionary smartphones to next-generation TV services and sophisticated solutions for multi-national businesses.

Pictured above, l. to r.: Gary Laird, Hanover Chamber; Phillip Mulhollen, Ronnie Jones, Ashley Binkly and Brian Richardson.

Shoe Carnival

91 Wilson Ave., Hanover 632-0403 shoecarnival.com

Shoe Carnival stores definitely have their own style. The open format, catchy music and friendly associates set the stage for a wonderful shopping experience. Throw an unbelievable product assortment, great brand names and value pricing in the mix and you get a one - stop footwear destination that satisfies the needs of the entire family.

Pictured below, l. to r.: Gary Laird, Hanover Chamber; Nathan Brady, Supervisor; Cori Hutchenson; Danielle Davidson; Jeremiah Burton, General Manager; Roberta Sponseller; Emina Muratovic and Jessica Bossalina.



Columbia Cottage Graduated Class in Brain Fitness Program, Posit Science

Processing down the hall to “Pomp & Circumstance” were the most recent graduates of the Posit Science Brain Fitness program offered at Columbia Cottage Assisted Living Community on Grandview Road.

Columbia Cottage partnered with Posit Science to offer their residents this unique opportunity to help improve memory, listening abilities and alertness.

Recognizing their achievement Robert Elmiger, Pauline Folk, Edwin Massoth, Frank Novotny, Louise Rucchio and Barbara Smith were presented with citations, one signed by Senator Mike Waugh and the other from Representative Will Tallman.

The Posit Science program includes a series of scientifically based, fun and engaging exercises that the residents performed daily over an eight-week



period. These programs exercise the brain and are designed to speed up brain processing and improve brain function.

Orla Nugent, President for Columbia Cottage, has been thrilled with this new

partnership. “With our aging population and the high incidence of dementia in our aging population, we are excited to be able to give our residents the opportunity to participate in such a revolutionary program,” said Nugent.

The Hanover Chamber thanks all of the members who renewed their 2011/2012 membership. We appreciate your continued support!

Listed are those that renewed at press time and as space allowed. Additional businesses will be listed in the next issue.

A Little Bit of Love Florist	The Beechmont Inn Bed & Breakfast	Centrello, Inc
Abbottstown Industries, Inc.	BELCO Community Credit Union	Champion Mazda
Abbottstown Stamping	Bell Insurance, Inc.	Channell's Locksmith Shop, Inc.
ACNB Bank	Bennett Williams Realty, Inc.	Choice Critical Care, Inc.
Adamark Investments LLC	The Beveled Edge Marble & Granite	Clair's Family Restaurant
Adams County Physical Therapy -Hanover	Big Brothers Big Sisters of York	The Clarks Companies, N.A.
Adams County Winery	Big Mike's Crab House & Grill	Clearview Animal Hospital
Adams Electric Cooperative, Inc.	A Bit of Country	Clearview Car Wash
Adams-Hanover Counseling Services, Inc.	Bixler's Auto Service	Codori Memorials
Adams Oral Surgery	George H. Bixler, Inc.	Harold Cohen, DMD PC
Adecco Employment Services	Black Rose Antiques & Collectibles	Colortyme
Advanced Accounting Systems, Inc.	Blouse Sign Co.	Color Wheel Flooring America
Aerotek	Blue Ridge Holdings	Columbia Cottage/Horst Group
Affordable Energy Now	Bon Ton Builders, Inc.	Columbia Gas of Pennsylvania, Inc.
Affordable Computers, Inc.	Boshinski Eye Clinic	Community Progress Council, Inc.
Allstate Insurance Company	Brewery Products Co., Inc.	Compleat Restorations, Inc.
Aloha Animal Hospital, LLC	Briarwood Golf Clubs, Inc.	Computer Works
American Cancer Society	Brickers French Fries	Conewago Contractors, Inc.
American Heart Association	Broadway Pharmacy	Conewago Enterprises, Inc.
American Tree & Stump Removal Inc.	Broken Cookie Bakery & Coffeehouse	Conewago Supply Co.
Annunciation B.V.M. School	Gordon L. Brown & Associates, Inc.	Conewago Valley School District
Apostolic Ministries	Bruster's Real Ice Cream	Conrad Printing Co., Inc.
APPI Energy	Harry L. Bubb Associates, Inc.	W. H. Cooke & Co., Inc.
AquaPhoenix Scientific, Inc.	Buchmyers Pools, Inc.	Cooper Motors Lincoln
ASJ Imaging Systems, Inc.	C.A.R.E. Property Services	Crabbs & Crabbs
AT & T Mobility	CAM Innovation, Inc.	Cremer Florist and Greenhouses
Ed Aumen	Capital Blue Cross	Andrew R. Crooks, CPA
B & B Lures Tackle Shop	Capital Self Storage	Cross Keys Village - The Brethren Home
B & P Roofing, LLC	Carbaugh Concrete, Inc.	Community
Baker's Dress Shop	Carroll County Times	Crouse Electric Co. LLC
bare Skin Care and Laser Center	Cartridge World	Crown Trophy
Barley Snyder LLC	Cashman & O'Donnell, P.C	D & D Overhead Door Co
Barrick & Associates, Inc.	CBY Systems	Dacco Erectors, Inc.
Baugher Motors, Inc.	Celebrate Gettysburg Magazine	Davidson H. & C. Co., Inc.
Bay City Seafood Co., Inc.	The Cellular Connection	C.S. Davidson, Inc.
Becker & Strausbaugh, P.C.	Central Pennsylvania Blood Bank	DCI Management

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 Domino's Pizza
 Dorr Law Offices
 Dovetail Woodworks
 Dutch Country Restaurant
 Ivan C. Dutterer, Inc.
 East Coast Green, Inc.
 Edible Arrangements
 Edward Jones Investments - Greg Wagner
 Eichelberger Performing Arts Center
 Eichelberger Professional Building
 Condominium Association
 Eiserman's, Inc.
 Bertram F. Elsner
 Elsner Bell & Associates, LLC
 Elsner Engineering Works, Inc.
 Empire Beauty School
 Enlightened Learning Center
 ERA Preferred Properties Real Estate

The ESAB Group, Inc.
 Exchange Club
 Extra Space Storage
 Stephen W. Eyer Jewelers
 EZ TO USE. COM
 Family First Health
 Farley's Jewelers
 Fastenal Company
 Feltch's Machine Shop
 Fiducial Business Centers, Inc.
 Finch Services, Inc.
 Dr. Michael B. Fink & Dr. John Grimes
 Firestone Complete Auto Care
 First United Methodist Church
 First Financial Group
 Fischer Insurance Agency
 Flatbush Golf Course
 Forest Insurance
 The Franklin Consulting Group
 Frock Bros. Trucking, Inc.
 Fulton Bank
 Furs by Susan
 G & S Foods, Inc. and TastySnack
 Quality Foods, Inc
 Dee Garber Studio
 Garrick Jewelers
 Gary's Meat Locker

Law Offices of Douglas H. Gent
 Golden Visions Adult Day Services and
 Community Senior Center
 Golden Dragon
 David E. Gordon Painting Contractor. LLC
 Todd A. Gosnell Paving Contractor, Inc.
 Great Clips
 American Red Cross, Greater Hanover
 Chapter
 Charles Grubb
 Guthrie Memorial Library - Hanover's
 Public Library
 Guthrie, Nonemaker, Yingst & Hart, LLP
 H & R Block Tax Returns
 Hampton Inn
 Hanover Anesthesiology & Pain Medicine
 Hanover Architectural Products
 Hanover Area Arts Guild, Inc.
 Hanover Area Council of Churches
 Hanover Area Historical Society
 Hanover Area Human Resource Assoc.
 Hanover Area Jaycees
 Hanover Area YMCA
 Hanover Beverage Outlet, Inc.
 Hanover Bowling Centre, Inc.
 Hanover Building Systems
 Hanover Capital Management, Inc.

W o r k s h o p s

Problem Solving

January 6, 8 - 11 a.m.

Facilitator: Dave Wauls, LMA Consulting Group

Leaders will learn the characteristics of a problem, the five step process for resolving a problem, how to get agreement on problems, how to collect data, how to make decisions, and finally develop a plan for resolving their identified problem.

Setting Strategic Direction

January 13, 8 - 11 a.m.

Facilitator: Grace B. Elsner, Organization Development & Training

In order to survive and thrive, every organization needs to analyze its current reality, clarify direction and set measurable goals to ensure

progress. In this workshop, participants will learn and practice the key elements of the strategic planning and goal-setting processes. Wherever possible, organizations are encouraged to enroll multiple employees or management team members to work together in this workshop.

Performance Management & Applied Discipline

January 20, 8 - 11 a.m.

Facilitator: Dave Wauls, LMA Consulting Group

Supervisors will learn about their performance management systems. Leaders will discover the process for holding people accountable for job performance; learn opportunities for employees to improve their performance; and discover how to communicate with non-performers.

Social Media & Search Engine Optimization

January 27, 8 - 11 a.m.

Facilitator: Kim Goff, Goff Website Consultants

Remember when participating in social media meant opening a Facebook or Twitter account? This course will review the basics of social media development and how to optimize your social media efforts. Do you have fans following you? Are you getting feedback? This course will teach best practices on how to improve your following, how to interact with followers and fans and how to advertise your social media accounts. We will also cover Search Engine Optimization (SEO). How many people are visiting your website? Can people find it through keywords or do they have to know the exact name of your URL? Without SEO, your website, no matter how great, could literally be dead in the water.

Discount: Individuals registering for three or more sessions, receive a \$10 discount per session. Register on pg. 11.

For a complete list of workshops, visit hanoverchamber.com/Booklet.pdf.

Install Energy Efficient Equipment and Get Cash Incentives!

Commercial and industrial customers can save money and energy with energy efficiency programs from Met-Ed, Penelec and Penn Power. Equipment purchased and installed on or after October 28, 2009 is eligible. This could mean thousands of extra dollars to you, so don't delay. Funds are available on a first-come, first-served basis, so apply today.



Available programs include:

-The Non-Standard Lighting Incentives for Business program provides incentives for various energy saving lighting measures, including high-efficiency linear fluorescents, Compact Fluorescent Light

bulbs (CFLs), Light Emitting Diode (LED) exit signs and lighting controls.

-The Motors and Drives Incentives for Business program provides cash incentives for installation of high-efficiency motors and Variable Speed Drives (VSDs).

-The HVAC Incentives for Business program offers incentives for installation of high-efficiency heat pumps, chillers, unitary/split systems and packaged terminal systems.

-The Specialty Equipment Incentives for business program offers incentives and information to encourage participants to install high-efficiency refrigeration, food service and miscellaneous equipment.

-The Custom Incentives for Business program supports projects not fitting into other programs.

For information, call 866-554-4430, or visit the For Your Business section of www.energysavePA.com for applications and more information. You can also email energysavePA@saic.com.

Fifty Compete During the Holidaze Scramble

Participants learn more about downtown while solving clues

Fifty participants, divided into twelve teams dominated Downtown Hanover Black Friday afternoon for the Holidaze Scramble!

Coordinated by Saturdays on Main Street (SMS) and the Hanover Chamber, the event challenged participants to solve ten clues about Downtown Hanover. While some leisurely deciphered answers, others sprinted their way throughout Downtown.

A fun day was had by all - young and old, everyone said they had a blast, while learning a lot about Hanover's history. In



Second place winners Team Fab show off their Chamber Dollars.

addition to bragging rights, participants were vying for a total of \$350 in Chamber Dollars.

First place winners were Team Little, who walked away with \$200 Chamber Dollars; second place winners were Team Fab, who won \$100 in Chamber Dollars; and third place winners were Team One, who won \$50 in Chamber Dollars.

SMS looks forward to planning next year's scramble.



And their off! Fifty participants hustled through Downtown to solve clues.

Chamber Dollars Accepted Here



Program administered by the Hanover Area Chamber of Commerce, 146 Carlisle St., Hanover, PA 17331. 717.637.6130

Did you make the "nice" list and receive Chamber Dollars this holiday season?

The checks are redeemable for goods and services (same as cash) at 40+ participating Chamber member businesses. Although merchants will accept the checks as cash, no change will be given.

For a list of participating businesses, visit Chamber website at hanoverchamber.com/BusinessList.pdf

Is Your Business Interested in Accepting Chamber Dollars?

There is no cost beyond Chamber membership dues for members to participate in the program. Each business will be provided marketing collateral and point-of-sale material to signify that Chamber Dollars are accepted.

If you are interested in participating in the Chamber Dollars program and would like to have your business promoted at no cost, please contact the Chamber office at 637-6130 or office@hanoverchamber.com.

Workforce

Con't from pg. 1

“Elsner Engineering Works, Inc. has been involved with ITM since its beginning. We have shown countless students that manufacturing and engineering jobs are not dirty and pay very well. They also learn about how local businesses like ours conduct business on nearly every continent of the world,” said Bert Elsner, II, Elsner Engineering Works.

The Chamber thanks HACC - Gettysburg Campus, its Workforce Committee and the following businesses for hosting the ITM students: AquaPhoenix, Elsner Engineering Works, Glatfelter, Leonhardt Manufacturing, McClarin Plastics, Ox Paper Tube, R. H. Sheppard, SKF, Snyder’s-Lance and Utz Quality Foods.

Hanover Center for Workforce

Excellence (HCWE) - HACC gives you access to affordable, high quality technical training! The HCWE also provides a number of HACC workforce training

programs, including communication and soft skills, computer and IT classes.

HACC credit and workforce training courses are offered at HCWE - (R.H. Sheppard) 400 Pine St., Hanover and South Western High School, 225 Bowman Rd., Hanover.

For a complete listing call 337-3855 or visit <http://www.hacc.edu/Gettysburg/HanoverCenter/index.cfm>.

Principles of Banking

This new career pathway is launching Spring 2013 and will introduce Hanover area high school students to careers in banking and financial services through the PA Bankers Association’s American Institute of Banking (AIB) Principles of Banking course. Students will also receive three college credits through HACC.

For more information on these programs and to get your business involved, please register for January 18th Eye-Opener Breakfast or contact the Chamber.

Workforce Development Committee



L. to r., back row: Leroy Keeney, York College; Ken Corbran, HACC; Mike Kelly, Susquehanna Bank; Zulma Mendez, The Performance Group; Michelle Witman, AquaPhoenix; Karen Nelson, Northwest Savings Bank; Dennis Robinson, Shippensburg University; Greg Maderitz, Snyder’s-Lance; Lisa Dennis, South Western High School; Dr. Barb Rupp, South Western School District and Grace Elsner, Organization, Development & Training.

L. to r., front row: Ellie Lamison, York County Economic Development Corp (YCEDC); Dave Harnish, Hanover High School; Paul Wojciechowski, YCEDC; Gary Laird, Hanover Chamber; Christina Woodland, York County Literacy Council; Dr. Maureen Thiec, Delone Catholic High School and John Moore, Adams Hanover Counseling Services.

Not pictured: Sean Adams, Utz Quality Foods; Alan Beily, McClarin Plastics; Kelly Chambers, Stambaugh Ness; Bert Elsner, II, Elsner Engineering Works; Teresa Gonder, The Clarks Companies; Jennifer Harris, VNA; Shannon Harvey, HACC; Celeste Hensley, Manufacturers Association of SCPA; Kent Keller, MANTEC; Thomas Lepp, HACC; Kathy Lucas, HACC; Linda Mahew, PathStone Corp.; Tammy Marcuse, Manufacturers Association of SCPA; Melissa Reyes, PathStone Corp.; Staci Shutter, Spring Grove Area School District; Jim Sponaugle, Riley Welding & Fabricating and Kevin Thomas, Conewago Valley School District.

Finch’s Hosts Mixer

Members enjoyed the evening with food and networking, all while learning more about Finch Services’s 515 Frederick St., Hanover location. The Hanover location offers outdoor power equipment, agricultural and light industrial products as well as several Hearth product lines and appliances.



Upcoming Mixers

Wednesday, January 24

4 - 6 p.m.
Hanover Rotary Club & Sheppard Mansion
117 Frederick St., Hanover

Wednesday, February 15

4 - 7 p.m.
Hanover Elk’s Club - Ballroom
47 Forney Ave., Hanover

Please RSVP to the Chamber so the host may accommodate all guests.



Eye-Opener Breakfast

Wednesday, January 18, 7:30 a.m.

Bay City Restaurant
110 Eisenhower Dr., Hanover



Presentation: Learn more about workforce development programs in the Hanover area and how your business can benefit.

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Eye-Opener Breakfasts Attract Members for Networking & Recognition



October Breakfast

(Pictured above)

L. to r., back row: Dr. Barbara Rupp, South Western School District, host; Scott Kurz, Minuteman Press, new owner; George Neiderer, Utz Quality Foods, 90th anniversary; Dr. Jeff Holtz, Holtz Chiropractic, expansion; and Dan Day, StoudtAdvisors, sponsor.

L. to r., front row: Chelsea Gatz, president, Class of 2012, Diane Redding, Prudential Bob Yost Homesale Services, new manager; Dr. Patty Holtz; and Kitty Kurz, Minuteman Press, new owner.

November Breakfast

(Pictured below)

L. to r., back row: Michael Schwartz, Weyrich Cronin & Sorra – new member, Jim Sponaugle, Riley Welding & Fabricating – new owner, Michael King, Stock & Leader- new member, Steve Malat, Christina's Coffee & Desserts – new business, Ken Matson, Sound Works – new member, Weston Caple, D.G.I Creative – new member

L. to r., front row: Josh Schlotterbeck, SERVPRO, expansion, Karen McCord, Fiducial, new location, Christina Malat, Christina's Desserts & Coffee, new member and Beth McMaster, Lutheran Retirement Village @ Utz Terrace, sponsor and host.



Be Connected

Please complete form and return with payment to the Hanover Area Chamber of Commerce, 146 Carlisle St., Hanover, PA 17331. You can also register by calling 637.6130, F: 637.9127 or E:office@hanoverchamber.com..

Events

RSVP

Investment

- January 6**
 Workshop: Problem Solving, 8 - 11 a.m., Hanover Chamber office
 Attendees: _____ ASAP _____ *\$50/member

- January 13**
 Workshop: Setting Strategic Direction, 8 - 11 a.m., Hanover Chamber office
 Attendees: _____ 01/09 _____ *\$50/member

- January 18**
 Eye-Opener Breakfast, 7:30 a.m., Bay City Restaurant, 110 Eisenhower Dr.
 Attendees: _____ 01/13 _____ \$11/member

- January 20**
 Performance Management & Applied Discipline, , 8 - 11 a.m.
 Attendees: _____ 1/16 _____ *\$50/member

- January 24**
 Membership Mixer, 4 - 6 p.m., Rotary & Sheppard Mansion, 117 Frederick St.
 Attendees: _____ 01/16 _____ Complimentary

- January 27**
 Social Media & Search Engine Optimization, 8 - 11 a.m.
 Attendees: _____ 01/23 _____ *\$50/member

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ASAP _____ Donation

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Please indicate payment preference. Check enclosed Please charge my credit card

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(circle one)



(Signature) _____ (Date) _____

Advanced registration is greatly appreciated. Cancellations made within 48 hours of the event are nonrefundable.

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CHAMBER
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RETURN SERVICE REQUESTED

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