



Chamber Connection

Your connection to the greater Hanover business community.

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**Sharpen Your Skills with
Chamber Workshops**

Insert

Mission: The Hanover Area Chamber of Commerce delivers value to its members and advances the interests of the business community.

Leadership Hanover to Launch this Fall

Program to benefit existing/emerging leaders and newly-recruited employees

Are you a leader new to the Hanover area? Are you looking for ways to better position yourself within the marketplace? Are you looking to get ahead? Then look no further.

- Economic Development Day
Tues., Dec. 11

- Health and Wellness Day
Tues., Jan. 15

- Local Government Day
Tues., Feb. 12

- State Government Day
Mon., March 11



Leadership Hanover
Develop the leader in you.

Leadership Hanover is a unique leadership program focused on discovering and developing the leader within yourself. The program is designed to help make you more successful by better knowing the Hanover area, networking with key business men and women throughout the community, and establishing strong relationships with other participants.

If you are interested in learning more, please contact Sarah Neiman at 637-6130 or at sneiman@hanoverchamber.com.

Meeting one day a month for six months, the program focuses on key components of the community. In addition to broadening your horizons, Leadership Hanover has been approved for three continuing education credits through HACC - Central Pennsylvania's Community College.

Program registrants will undergo an interview process. Accepted participants should plan to attend all classes, which will be held 8 a.m. - 5 p.m. unless otherwise noted. The Leadership Hanover program is \$1,200 per person. Dates are as follows:

- Orientation Day, 12 - 6 p.m.
Tues., Oct. 9th

- Education Day
Tues., Nov. 13



HANOVER AREA CHAMBER OF COMMERCE

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Shannon Harvey, HACC-Gettysburg Campus

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Mike Moyer, C H Reed

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Chamber Connection is a monthly publication of the Hanover Area Chamber of Commerce. For deadline information, please contact Melissa Speal at mspeal@hanoverchamber.com.

DOCEO

PRINTING



600 Carlisle Street, Hanover, PA 17331

717.637.1200

DOCEO PRINTING is the sister company of DOCEO OFFICE SOLUTIONS, a company that was recently named one of Central Penn Business Journal's "Top 50 Fastest Growing Companies 2011."

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www.hanoverchamber.com

Thriving in an Ever-Changing Business Environment A Summit of Leaders

Hold the Date

Wednesday, April 11, 7:30 a.m. - 3 p.m.
Hanover High School

Learn from and interact with successful local business leaders in a day full of strategy and leadership approaches.

Event will feature a panel of strategic leaders and the opportunity to attend the following Expert Tracks:

- Marketing, Social Media & Web Development
- Healthcare - "Healthy Workforce as a Business Advantage"
- Leadership - "Leading Today's Workforce" with a special focus on talent retention techniques
- Skilled Workforce
- Employment Law
- Accounting & Financing

More information forthcoming.



Local Resources Available at Chamber

The Hanover Chamber has recently invested in additional resources for its members.

Newly-added to its library, includes 2011 Census data for York and Adams counties, the Pennsylvania Human Resources Manual, and the Policies and Forms for Pennsylvania Employers.

If interested in reserving these resources, please contact the Chamber.



Does Your Business Insurance **EARN** Dividends?

Ours does. Our business insurance group program through Penn National Insurance is one of the many benefits of Chamber membership. We've returned almost \$7 million in dividends to our member policyholders over the last 14 years. To find out more, contact Melissa Speal at the Chamber, 717-637-6130, or Susan Stroparo at Glatfelter, 717-852-8000.



Business Briefs

Foreman Earns AMRT Certification



The Institute of Inspection, Cleaning, and Restoration Certification (IICRC) is proud to announce that **Casey Foreman of ASJ Emergency**

Restoration & Cleaning in Hanover has qualified by education and examination as an Applied Microbial Remediation Technician (AMRT).

Foreman joins the ranks of the true professionals within the cleaning, restoration, and inspection industry. She is the only one in the Hanover area that holds the AMRT Mold certification.

Engineering Associates Earn Credentials



Gordon L. Brown & Associates announced that **Adam Anderson**, EIT has received his Sewage Enforcement Officer (SEO) certification from the Pennsylvania

Department of Environmental Protection. Anderson joined the firm in 2007 following his graduation from Penn State University with a B.S. degree in Civil Engineering.

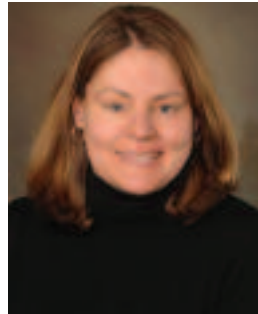


Grant Anderson recently received his Professional Engineer license from the Commonwealth of Pennsylvania. Anderson joined the firm in 2007 following his

graduation from Penn State University with a B.S. degree in Civil Engineering. He has also received his Surveyor-in-Training certification from the

Commonwealth.

Barley Snyder Welcomes Attorney Munscher to its Team



Barley Snyder welcomes the addition of **Becky Munscher** to its Immigration and Employment Law Groups. Munscher will be based out of Barley Snyder's York office.

With 12 years of experience, Munscher will work closely with attorney Silas Ruiz-Steele in the Immigration Practice Group to assist business and individual clients with the complex legal issues involved in obtaining legal status to work and live in the United States. Munscher has extensive

experience working with health care immigration, business and employment-based immigration, marital and family immigration, employer compliance, naturalization and diversity.

Prior to joining Barley Snyder, Munscher worked as a paralegal specializing in immigration for the law firm of Shumaker Williams, primarily with Craig Trebilcock. Becky earned her B.A. in Criminal Justice from DeSales University and her Paralegal Certificate from Cedar Crest College.

Munscher is involved with the Central Pennsylvania Immigration Project (CPIP) which recently received federal grant funding to provide legal assistance to abused women under the Violence Against Women Act (VAWA).

Visiting Angels Graduates First Passages™ Class

“The program, called Passages™, was developed because of the changing needs of the clients we serve,” said Susan J. Heinle, RN and President of the local **Visiting Angels**. Passages™ is the only program of its kind in area that focuses on providing extensive Dementia care training for the care givers as well as offering a six-week training for the families.

Passages™ focuses on the individual and provides specialized assistance to those who have Dementia and partners with families to allow their loved one the

opportunity to stay at home safely for as long as possible.

“Care givers who work with our clients have completed this focused training and are certified in dementia care techniques. It has been my goal to develop a program to assist our families who struggle to care for their loved ones with Dementia,” says Heinle.

For additional information, please call 751.2488 or 630.0067 or email visitingangelsyk@comcast.net.



Fulton Bank Celebrates Opening of Gateway Hanover Office



L. to r.: Shanon Toal, Commercial Lender; Curt Myers, Fulton Bank President; Vernon Bracey, Fulton Bank Advisory Board; Joe Rilatt, Drivers Division President; Holly Elicker, Branch Manager; Julie Prieber, Customer Service Rep.; Anita Madsen, Head Teller; Cara Capobianco, Teller; Roy Michelson, Fulton Financial Advisor; Romina Erlermeier, Teller; Mike Heine, Sr., VP Manager Drivers Division; Stacey Conaway, Teller; Crystal Devilbliss, Mortgage Originator; and Gary Laird, President, Hanover Chamber.

Fulton Bank

61 Wilson Ave., Hanover | 632-3290
fultonbank.com

Fulton Bank celebrated the opening of their new Gateway Hanover office in December.

Fulton Bank has been a vital part of the growth and development of South Central Pennsylvania, providing strength and support to the community since 1882. As one of the leading financial institutions in the region, Fulton Bank provides consumer retail and business customers with the best in banking services and products, investment management and trust services.

Fulton Bank is a full-service commercial bank operating 114 offices and 136 ATMs.

Andrew Wagman Memorial Golf Tournament Benefits SMART Program

Outing raises \$12 to benefit Big Brothers Big Sisters Program

Through the generous participants and contributions of those involved in the Annual Andrew Wagman Memorial Golf Tournament, Big Brothers Big Sisters of York and Adams Counties has been able to support the SMART (Students Mentoring and Achieving Results) Program. This year the event raised \$12,000 at the Honey Run Golf Club of York held last August.

Through professionally supervised mentoring, Big Brothers Big Sisters works to help at-risk youth make responsible life choices, reach their fullest potential and enhance the community.

In the SMART Program, high school or college mentors are paired one-on-one with elementary students to help them with homework, read stories, play games, eat snacks and provide positive role models and friendship. More information can be found at www.bbbsyork.org or www.facebook.com/bbbsyork.

Andrew Wagman, son of Chris and Carol Wagman, was fatally injured in a 2005 traffic accident. The family asked that, in lieu of flowers, memorial contributions are sent to Big Brothers Big Sisters. Big Brothers Big Sisters received substantial contributions and used the funds to expand the SMART Program.

Friends of the Wagman family organized the golf tournament to sustain and expand the SMART Program in Wagman's memory. With this contribution, the Andrew Wagman Memorial Golf Tournament has contributed more than \$80,000 to Big Brothers Big Sisters over the last seven years.



L. to r.: Donna Gross, Carol Wagman, Cathy Grove, Chris Wagman and Greg Myers.

Baughner Motors Celebrates 25 Years of Membership

Baughner Motors was recognized at the December Eye-Opener Breakfast as a 25-year member of the Hanover Chamber. The Chamber appreciates Baughner

Motors' commitment and wishes them much success in the future.

Located at 37 Berlin St., Codorus,



L. to r.: Cindy Baughner and Sarabelle Baughner, Baughner Motors and Gary Laird, President, Hanover Chamber.

Baughner Motors always maintains competitive new and pre-owned inventories of Chrysler, Dodge and Jeep vehicles. Staffed with experience sales representatives and top trained technicians, they provide a fun, easy and valuable automotive shopping and service experience.

For more information, call 229-2167 or visit www.baughnermotors.net.

The Hanover Chamber thanks all of the members who renewed their 2011/2012 membership. We appreciate your continued support!

Many businesses were listed in the January issue. Due to space, additional members will be listed in the next issue.

- A Special Occasion Limousine
 Accent Flooring & More
 Adams Abstract Associates, Inc.
 Adams County Economic Dev. Corp.
 Advance Realty Heritage
 All Ameridream Real Estate LLC
 Allegheny Solid Surface Technologies
 Altland House, Inc.
 American Red Cross, Greater Hanover Chapter
 Andrew R. Crooks, CPA
 The Beechmont Inn Bed & Breakfast
 Bill Rohrbaugh's Charter Service, Inc.
 Bituminous Paving Materials of York
 Bixler's Auto Service
 Brightview Westminster Ridge
 C H Reed Inc
 C. A. Weber Agency, Inc.
 C. E. Williams Sons, Inc.
 C. Robert Martin
 Cadre Realty Enterprises Inc
 Cameo Services, Inc.
 Canteen Vending Hanover
 CenturyLink
 Christian Counseling & Educational Svcs.
 Christina's Desserts & Coffee
 Cintas Corporation
 CJ Piper Builders, Inc.
 Clark's Body Shop, Inc.
 Comcast Spotlight
 Community First Fund
 Czapp & Griffith Plumbing & Heating
 Darrell M. Sipe, Inc.
 David A. Reese, D.D.S.
 David E. Gordon Painting Contractor
 Dean's Auto Plaza, Inc.
 DESCO, Inc.
 Developing Organizations, Leaders & Learners
 Diller Wierman Inc.
 Don Ott Racing Engines, Inc.
 Donald B. Smith, Inc.
 Dovetail Woodworks
 Dr. Walter Maust
 Dr. Werleman and Associates
 Elinor Albright Rebert, Esquire
 Exclusive Hair Salon & Spa
 EZ TO USE. COM
 Fuhrman Insurance Agency/Nationwide
 Full Circle Solutions Group
 G. Steven McKonly, P.C.
 Gene Latta Ford
 Gettysburg Rental Center
 Gettysburg Solar
 GHI Engineers & Surveyors
 Glenn E. Simpson & Son, Inc.
 Glenn Gobrecht Photography
 Goff Website Consultants
 Gold's Gym
 Gordon L. Brown & Associates, Inc.
 Charles Grubb
 Guthrie Memorial Library-Hanover's Public Library
 Guthrie, Nonemaker, Yingst & Hart, LLP
 H.A.R.T. Center
 Hanover Capital Management, Inc.
 Hanover Clothing Co.
 Hanover Community Players
 Hanover Concrete Co.
 Hanover Country Club
 Hanover Dodge-Chrysler-Jeep-Ram
 Hanover Door
 Hanover Elks 763
 Hanover Foods Corporation
 Hanover Hall Nursing and Rehab Center
 Hanover Home & Garden
 Hanover Honda
 Hanover Hospital
 Hanover Ice Company
 Hanover Land Services, Inc.
 Hanover Logistics
 Hanover Lube & Brake Ctr
 Hanover News Agency Inc
 Hanover Optometric Associates
 Hanover Orthopaedic Assoc. Inc.
 Hanover Potato Products, Inc.
 Hanover Public School District
 Hanover Shoe Farms, Inc.
 Hanover Studio of Photography
 Hanover SurgiCenter, LLC.
 Hanover Symphony Orchestra
 Hanover Toyota/Scion/Lots For Less/ Collision Center
 Hanover Transmission, LLC
 Hanover Valley Presbyterian Church
 Hardee's
 Harold Cohen, DMD PC
 Harrisburg Area Community College - Gettysburg Campus
 Harry L. Bubb Associates, Inc.
 Harry M. Von Sas & Son LLC
 Harry R. Holm Financial Advisory Svcs.
 HBH Management, Inc
 HealthAmerica, A Coventry Health Plan
 Hemler Family Eye Care
 Henson Paving Co., Inc.
 Heritage Gallery of Lace at The Quilt Patch Village of Shoppes
 Hickory Falls Family Entertainment Cntr.
 High Rock Winery
 Highland Realty Group
 Hillside Pain Management, PC"
 Hilltop Country Barn
 Hilltop Self Storage
 Historic Gettysburg Hotel, est.1797
 Hofbrauhaus Restaurant
 Hoffman Homes for Youth
 Holiday Inn Express
 Hollywood Tans
 Holtz Family Chiropractic, LLC"
 HomeField Advantage
 Homewood at Plum Creek
 Hoover's Clean Sweep
 Hoss's Steak & Sea House
 Impact Management
 Isaac's Restaurant & Deli
 Isla Cat Promotions
 Ivan C. Dutterer, Inc.
 J.A. Myers Building and Development
 J.F. Rohrbaugh Co., Inc.
 JCPenney Company, Inc.
 Theodore Jenkins
 Jiffy Lube
 Jocelyn's Puppies and Pet Supplies
 K & J Automotive Repair LLC
 Keeney Chiropractic Clinic
 Keith D. Smith Concrete Contractor, Inc.
 Kenworthy Funeral Home, Inc.
 Keystone Alarm Services, Inc.
 Keystone Machine, Inc.
 Kleffel's
 Knapers Stop & Go
 L. L. Lawrence Builders, Inc.
 L.J. Hofine, Inc.
 LaCucina Restaurant
 Lamar Advertising
 Landscaper's Supply Yard of Hanover



- Laslow's Pharmacy
 Laurel Hill Kennels
 Laurelwood Productions
 Law Offices of Douglas H. Gent
 Lebo Skin Care
 Legacy Athletic
 Leisters Furniture Inc.
 Leonhardt Manufacturing Co. Inc.
 Lester J. Sell Agency
 Liberty Nissan, Inc.
 LifeChanges Boutique, Inc.
 Lil'starz Learning Center
 Lincoln Bus Lines Inc.
 Lincoln Investment Planning
 Liqua-Grow Turf/Hanover
 LMA Consulting Group
 Longaberger Baskets
 Lorne G. Seifert LLC
 Lowe's
 Lutheran Social Services of S. Central PA
 M & T Bank
 Madison Settlement Services Inc
 Main St. Restaurant & Lounge
 Manpower
 MANTEC, Inc.
 Manufacturers Association of South
 Central PA
 Maranto Electrical Construction
 Marchio Auto Body
 Mark S. Tome D.D.S.
 Marks' Auto Body Specialist
 Martin Design Group LLC
 Martin's Potato Chips, Inc.
 Martz Bros. Painting, LLC
 Marvin Muhlhausen
 McClarin Plastics, Inc.
 McConkey Insurance and Benefits
 McDonald's
 McManus Homes
 MedExpress Urgent Care
 Meier Supply Co., Inc.
 Members 1st Federal Credit Union
 Menchey Music Service, Inc.
 Mercer Carpet One
 Met Ed
 Mike's Towing & Recovery, Inc.
 Miller & Shultis, P.C.
 Miller Chemical & Fertilizer Corp.
 Miller, Brown, Ohm & Associates, P.C.,
 C.P.A.'s
 Miller-Hanover, Inc.
 Minuteman Press of Hanover
 Mooney & Associates
 Moto-Tech Cycles, Inc.
 Mountain View Obstetrics & Gynecology
 Mummert's Auto Sales
 Murphy Funeral Home, Inc.
 NAPA Auto Parts
 National Barn Company
 Nature's Pet Place, LLC
 Neiderer Pool Sales & Service, Inc.
 Net Aid
 New Age Associates
 NicMar, Inc. dba NicMar Water
 North Hanover Mall
 Northern York County Regional Police
 Northwest Savings Bank
 Ocker & Associates, PC
 Omni Source Staffing
 On The Go Cafe & Catering, Inc.
 Organization Development & Training
 Ox Paper Tube & Core, Inc.
 Packaging Corporation of America
 Panebaker Funeral Home, Inc.
 ParenteBeard Wealth Management, LLC
 PathStone Corporation
 Paws Animal Hospital
 PCI Insurance, Inc.
 Penn Auto Parts Inc.
 Penn National Insurance
 Penn State York
 Penn Township Office
 Penn Waste, Inc.
 Penn-Mar Castings, Inc.
 Pennsylvania Interfaith Community
 Programs, Inc.
 Pennsylvania Payroll Corp.
 Pennsylvania Telephone Products Co.
 PEOPLESBANK, A Codorus Valley Co.
 Perkin's Restaurant
 Peterson and Peterson, Attorneys at Law
 Phillips Office Solutions
 Pilot Capital Management, Inc.
 PNC Bank, N.A.
 Press Start Games
 Prestige Apparel, LLC
 Pretzel Lady
 Print-O-Stat, POS Fast Copy Center
 Pro-Pac, Inc.
 Prudential Bob Yost Homesale Services
 Quaker City Paper Co.
 Quinn Flags & Banners
 rabbitransit
 Rager, Lehman & Houck, P.C.
 RCS Financial Group
 RE/MAX Quality Service, Inc.
 Reader's Café
 Real Estate Settlement Co.
 Real Services, Inc.
 Realtors Assoc. of York & Adams Co.
 Reichart's Camping Center, Inc.
 Reinsel Kuntz Leshar LLP
 Republican Club of Hanover
 Rest Haven Cemetery Company
 Revelation Design LLC
 Richards Energy Group, Inc.
 Rick's Screen Printing
 Ridge North Shopping Center Associates
 Riggle & Associates Wealth Management
 Riley Welding & Fabricating LLC
 Ring Container Technologies
 Rita's Ice
 Roaring Springs Water
 Robert G. Miller, Inc.
 Robert Neal Concrete LLC
 Rock Commercial Real Estate
 Roller Printing Company, Inc.
 Rosensteel Insurance, Inc.
 Rotz and Stonesifer
 Row Technology, Inc.
 Ruhlman Bros, Inc.
 Rumbaugh Insurance
 Salon Utopia
 Sam's Club
 Schaedler Yesco
 Schmuck Lumber Company Co.
 Sealed Air Corporation
 Securities America, Inc.
 SERVICE 1st Realty, Inc.
 Seymore's Custom Woodworking, Inc.
 Sheppard Mansion Elegant Lodging &
 Dining
 Sherwin-Williams Co.
 Shipley Energy
 Shippensburg University
 Shrewsbury Borough
 Siegman Forced Air Systems, Inc.
 Sigafoose Chiropractic Life Center

Rotary Heads to Scotland for Group Study

Group Study Exchange, sponsored by Rotary International and the Rotary Club of Hanover, is a unique cultural/vocational 4-week program for young professionals between the ages of 25 - 40.



cultural experiences and fellowship opportunities. This year's exchange is to northern Scotland, August 25 - September 22, 2012. The application deadline is April 15th.

For information or to request an application, contact Peg Sennett at 630-8281 or pegsennett@hotmail.com

The tour involves vocational activities,

Broadcast Marathon to Benefit Area Homeless

WHVR 1280 AM and the Hanover Area Council of Churches (HACC) have partnered once again to present a broadcast marathon to benefit the council's Changing Lives Homeless Shelter and the homeless programs operated by Turning Point.

The 11th Annual Hanover Cares: House the Homeless Marathon runs on WHVR from 12 - 8 p.m. on Feb. 9 and 6 a.m. - 4 p.m. on Feb. 10. An \$8,000 goal has been set for the 18-hour marathon.

Donations will be used to continue to provide shelter for our community's homeless throughout the year and to

provide continuing support and services through the HACC and Turning Point.

The marathon has been linked to Valentine's Day by allowing donors to purchase commemorative cards in honor of their loved ones. The cards can then be inserted into Valentine's Day cards.

Contributions will be accepted at the HACC at 136 Carlisle St., Grace United Church of Christ, 100 4th St., St. Mark Lutheran Church, 129 Charles St., or WHVR on Radio Rd. Donations can be made by checks payable to the HACC. Credit card donations will also be accepted by calling the HACC at 633-6353 from 8 a.m. - 1 p.m. Monday through Friday.



Community Comes Together to Brighten Season

The Hanover Chamber thanks all the individuals and businesses that donated their time and resources to make this year's Christmas festivities a success!

A special thanks to the following:

Downtown merchants
William Anderson
ACTS of Kindness Theater Group
Ed Aumen
Exchange Club of Hanover
Barley Snyder, LLC
Bell Insurance
Ray and Janet Black
Pam and Jeff Brown, On the Go Cafe
Clair's Family Restaurant



Conrad Printing Co., Inc.
Andrew Crooks, CPA
Delone Catholic High School
Drew Derreth, Hanover Valley Presbyterian Church
Dee Garber, Dee Garber Studios
Dorr Law Offices
GHI Engineers & Surveyors
Hanover Borough
Hanover Kiwanis Club
Hanover Rotary Club
Hanover Pediatric Associates
Hanover Police Dept.
Heidi Hormel
Theodore Jenkins
Legacy Athletic
Little's Coins and Jewelry
Neiderer Pool Sales and Service
Net-Aid - Shining Star Sponsor
Kristin & Mike Newman, Panebaker Funeral Home
Quinn Flags and Banners
Saturdays on Main Street
SWAM Electric
St. Joseph School
Rene and Jessica Staub
Keith Smith Concrete Contractor, Inc.
Smith & Company, CPAs
Snyder's-Lance, Inc.
Square Commercial Center
Treasures

We truly appreciate everyone's hard work and dedication!

Chamber Dollars Accepted Here



Program administered by the Hanover Area Chamber of Commerce, 146 Carlisle St., Hanover, PA 17331. 717.637.6130

Reward Others with Chamber Dollars

The holidays are not the only time to recognize your employees and colleagues with Chamber Dollars! Want to reward a star employee? Looking for an incentive? Don't know what to get that hard-to-buy-for colleague? Then choose Chamber Dollars!

The checks are redeemable for goods and services (same as cash) at 40+ participating Chamber member businesses. Although merchants will accept the checks as cash, no change will be given.

For a list of participating businesses, visit Chamber website at hanoverchamber.com/BusinessList.pdf

Is Your Business Interested in Accepting Chamber Dollars?

There is no cost beyond Chamber membership dues for members to participate in the program. Each business will be provided marketing collateral and point-of-sale material to signify that Chamber Dollars are accepted.

If you are interested in participating in the Chamber Dollars program and would like to have your business promoted at no cost, please contact Sarah Neiman at 637-6130 or sneiman@hanoverchamber.com.

Barr Addresses Business Concerns at Annual Christmas Luncheon

Gene Barr, President/CEO, Pennsylvania Chamber of Business and Industry, addressed legislative issues impacting business at the Hanover Chamber's Christmas Luncheon.

Barr oversees Chamber operations and directs all legislative and regulatory activity, ChamberPAC, marketing, membership, and external communications.

The Chamber thanks Lutheran Retirement Village at Utz Terrace for sponsoring the event and for the following businesses for sponsoring tables: Adams Electric Coop, Columbia Cottage, C.S. Davidson, Hanover Hospital, M & T Bank, Susquehanna Bank and Visiting Nurse Association of Hanover & Spring Grove.

For updates on legislative issues, visit http://hanoverchamber.com/about_legislative.html and click the "Legislative Issues" image.



L. to r.: Senator Mike Waugh; Scot Pitzer, representing Senator Richard Alloway; Commissioner Chris Reily; Rep. Will Tallman; Gary Laird, Hanover Chamber; Fritz Livelsberger, Utz Quality Foods and Chair of the Chamber Board; Rep. Dan Moul; Gene Barr, PA Chamber; Commissioner Doug Hoke; Rep. Seth Grove; Rep. Ron Miller; and Rep. Stan Saylor.

Hanover Community Instrumental in UWs Success

Each year, many Hanover companies and individuals step up to raise funds for the annual United Way of York County campaign. This year proved to be no different.

Thanks to the generosity of thousands of contributors in York County, the 2011 Campaign raised \$6,910,482, surpassing dollars raised in 2010.

United Way's mission is to improve people's lives. It is evident many in Hanover are committed to this vision, as \$285,486 was raised in Hanover alone.

A number of individuals played a major role in the success of the 2011 Campaign. Below are a few highlights:

- South Western School District led the Education Division in dollars raised. Eric Klanssek, Instruction Support teacher and Superintendent Dr. Barbara Rupp spoke at United Way's Campaign Celebration, where Klanssek received an "Outstanding Campaign Coordinator" award.
- Hanover partner agency representatives that shared their stories at companies' employee meetings: Visiting Nurse

Association of Hanover & Spring Grove, American Red Cross - Greater Hanover Chapter, Adams-Hanover Counseling Services, Hanover Area YMCA Association, UCP of South Central PA and YWCA of Hanover.



- Kristen Nickey, South Western School District graduate and York College student served as a Loaned Campaign Associate, assisting companies running

campaigns in Hanover.

- Hanover Area Advisory Council: Co-Chairs Keith Mummert and Steve Harner, M&T Bank; Tammy Gobrecht, Visiting Nurse Association of Hanover & Spring Grove; Brian Siberling, SEK & Co.; Emily Berwager, Snyder's-Lance; Liam Behrens, Hanover Area YMCA Association; Sharon VanArsdale, PNC Bank; Terry Gingrow, Community Volunteer; and Tina Heffner, YWCA of Hanover.

United Way thanks the Hanover community for their commitment to generosity, volunteerism and improving lives. When we work together we truly LIVE UNITED in York County.

Chamber, YCP Name Scholarship Recipient

The Hanover Chamber and York College of PA are pleased to announce that Janette Kessel of Hanover is the recipient of its Spring 2012 scholarship. This award covers the tuition for one course (up to four credits).

York College makes these scholarships available through the Chamber twice a year to be awarded to individuals whose continued education promises to serve their own intellectual growth and professional development as well as their ability to contribute to the Hanover community.

The Chamber and YCP have been providing these scholarships since 1973.

Please refer to this newsletter for future scholarship announcements.

New Oxford High School is offering local businesses advertising space at Colonial Stadium for next school year.

For more information, please contact Joe Connolly at connollyj@conewago.k12.pa.us.

Eye-Opener Breakfast

Wednesday, February 15, 7:30 a.m.

Hanover High School
403 Moul Ave., Hanover



Chair of the Day: Kyra Shaffer, Hanover High School

Invocation: MacKenzie Naill, Hanover High School

Salutes:

The Cabbage Patch and Hop to It - expansion

Net-Aid, LLC - new business

Additional businesses to be announced!

Sponsored by:



\$11/member; \$15/non-member



For the past 132 years we have been here for your parents, your grandparents, your great-grandparents, and possibly even for your great-great-grandparents.

Stop in and see what we can do for you.

You will be pleasantly surprised!

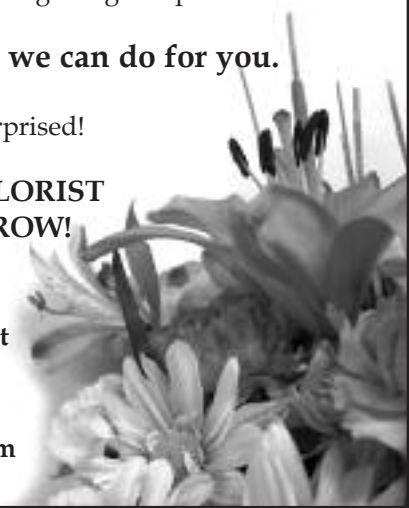
**VOTED AREA'S # 1 FLORIST
...FOUR YEARS IN A ROW!**

219 East Walnut Street

Hanover, PA

637-6621

www.cremerflorist.com



Members Enjoy Networking & Recognition at December Events

December Breakfast Recognizes Five Businesses

The December Eye-Opener Breakfast, held at the Hanover Elks Lodge, featured five new and expanding Hanover area businesses.



(Pictured left) L. to r.: Bryan Warner, Visiting Nurse Association - expansion; Danelle Goodwin, ACNB Bank - expansion; Donna Auchey, Longaberger Baskets - Chair of the Day; Joyce W. Lamidi, Legacy Transitions - new business; Dave Runkel, ASJ Imaging - new division; Susan Althoff, H & R Block - breakfast sponsor; and John Lewis, DOCEO Printing - new business.

(Not pictured): Ann Newman, Pulmonary Rehab Coordinator, Hanover Hospital, presented information chronic obstructive pulmonary disease.

Susquehanna Bank Celebrates the Season with Mixer

Members came together to network, celebrate and enjoy eclectic hors d'oeuvres at the December Membership Mixer hosted by Susquehanna Bank.

The event was catered by Warehouse Gourmet Catering Co.



Upcoming Mixers

Wed., Feb. 22, 4 - 7 p.m.

Hanover Elk's Club - Ballroom
47 Forney Ave., Hanover

****Date change****

Wed., March 14th, 11:30 a.m. - 1:30 p.m.

American Red Cross - Greater Hanover Chapter

529 Carlisle St., Hanover

Please RSVP to the Chamber so the host may accommodate all guests.

Be Connected

Please complete form and return with payment to the Hanover Area Chamber of Commerce, 146 Carlisle St., Hanover, PA 17331. You can also register by calling 637.6130, F: 637.9127 or E:office@hanoverchamber.com..

Events

RSVP

Investment

February 15

Eye-Opener Breakfast, 7:30 a.m.
Hanover High School, 403 Moul Ave., Hanover
Attendees: _____

02/10

_____ \$11/member

February 22

Membership Mixer, 4 - 6 p.m.
Hanover Elks Lodge, 47 N. Forbey Ave., Hanover
Attendees: _____

02/15

_____ Complimentary

March 14

Membership Mixer, 11: 30 a.m. - 1:30 p.m.
American Red Cross - Greater Hanover Chapter
529 Carlisle St., Hanover
Attendees: _____

03/07

_____ Complimentary

March 21

Eye-Opener Breakfast, 7:30 a.m.
Dutch Country Restaurant, 946 Baltimore St., Hanover
Attendees: _____

03/16

_____ \$11/member

Please register for all workshops by using the enclosed 2012 Workshop Series flyer.

_____ **Total**

Business: _____ Email: _____

Please indicate payment preference. Check enclosed Please charge my credit card

Card No.: _____ Visa Mastercard Expiration: _____
(circle one)

(Signature) _____ (Date) _____



Advanced registration is greatly appreciated. Cancellations made within 48 hours of the event are nonrefundable.

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that your advertising isn't reaching the "right" people?

The "Chamber Connection" may be the answer you've been looking for. This monthly newsletter reaches 1,000+ every month (printed and online), and you can promote your business for as little as \$90.

To learn more, please contact Melissa Speal at mspeal@hanoverchamber.com or 637-6130.



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